MICHAEL KINNAVY

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FINANCE MANAGER | FP&A | FINANCIAL REPORTING

Finance professional with extensive experience in budgeting, forecasting, management reporting and profitability analysis across multi-site operations. Supported 19 manufacturing plants within a $400M–$700M operating footprint and managed planning for budgets exceeding $120M. Builds reliable reporting from ERP and operational data and partners with leaders to turn financial results into decisions. MBA and B.S. in Accounting.

CORE STRENGTHS

Annual budgets & rolling forecasts | Variance analysis | Management reporting & KPIs | Revenue and expense models | Profitability and pricing | Cash flow modeling | AR aging | SQL | Power BI | Excel/VBA | ERP data reconciliation

PROFESSIONAL EXPERIENCE

Senior Financial Analyst (Contract) | Napa Recycling & Waste Services | 2026–Present

- Partner with the CFO, accounting and operations leaders on financial reporting, forecasts and operational performance analysis.
- Rebuilt revenue and expense reporting using SQL, Power BI and data from SOFTPAK, Business Central and WasteWorks; traced mapping and filtering discrepancies to improve reporting accuracy.
- Developed management dashboards and baseline-versus-growth analysis; built AR aging and operational reporting prototypes to improve visibility into receivables and service activity.
- Standardized data validation and report refresh workflows across multiple systems to support recurring leadership reporting.

Independent Finance & Systems Consultant | FP&A and Reporting | 2021–2026

- Built driver-based models, forecasts, management reports and dashboards with Excel, Power BI, SQL and ERP data.
- Standardized recurring reporting and reconciled source data to improve accuracy and visibility for business decision makers.
- Applied SAP S/4HANA FI/CO knowledge to general ledger, cost center, reconciliation and reporting workflows.

Senior Financial Analyst | Blackhawk Network | 2019–2021

- Built multi-year P&L and cash flow models, including IRR and NPV analysis, for strategic planning and investment decisions.
- Analyzed pricing and customer profitability; contributed to an approximately 6% gross margin improvement.
- Partnered with Sales and business leaders on forecasts, pricing scenarios and recurring performance reporting.

Senior Finance / Sales Commission Analyst | Rimini Street | 2018–2019

- Forecasted global sales commissions and developed SQL and Excel validation tools to analyze performance by region and sales tier.
- Improved pipeline-to-payout reconciliation, reducing commission discrepancies by 25%.

Senior Financial Analyst IV, Manufacturing FP&A | Safeway Corporate | 2013–2018

- Supported planning and financial analysis for 19 beverage manufacturing plants and an estimated $400M–$700M operating footprint.
- Prepared budgets, forecasts, variance analysis and plant-level dashboards covering production volumes, cost drivers, SKU profitability and margins.
- Led pricing integrity work by standardizing invoicing and product cost controls; partnered with plant operations, accounting and corporate finance on reporting accuracy.
- Mentored analysts and supported fiscal calendar and consolidated reporting alignment following the Albertsons acquisition.

Lead Senior Financial Analyst | Kaiser Permanente | 2010–2013

- Managed financial planning and variance analysis for budgets exceeding $120M; automated recurring reporting with estimated annual savings of $92K.

EARLIER EXPERIENCE

Principal Resource Analyst, Lawrence Berkeley National Laboratory (2008–2010) — analyzed approximately $62M in federal funding. | Pricing Manager / Financial Analyst, Abbott Diabetes Care (2007–2008). | Pricing Manager, Pacer International (2002–2007) — supported a $450M transportation portfolio.

EDUCATION & TECHNOLOGY

MBA, University of Phoenix | B.S., Accounting, California State University, Chico

Power BI / DAX, SQL, Excel / VBA, SAP FI/CO, Microsoft Dynamics 365 Business Central, Hyperion / Essbase, Cognos, Host Analytics, PeopleSoft, SOFTPAK, WasteWorks